

## 2012 BOARD OF DIRECTORS

Chairman: Mr. Joe Cook, Mountain Group Capital  
Vice-Chair: Dr. Sam Lynch, BioMimetic Therapeutics

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Dr. Steve Bares, Memphis BioWorks Foundation  
Mr. Alan Bentley, Vanderbilt Office of Technology Transfer  
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Mr. Gary Stevenson, MB Venture Partners  
Mr. McDavid Stilwell, GTx, Inc.  
Mr. Bill Taaffe, Retired, ICON Clinical Research  
Dr. Kelly Tiller, Genera Energy  
Mr. Ted Townsend, TN Dept. of Economic & Community Development  
Ms. Laura Whitsitt, Smith & Nephew  
Mr. Ken Woody, Innova Memphis  
Ms. Caroline Young, Nashville Health Care Council

## EXOFFICIO

Dr. Bob Acuff, East Tennessee State University  
Dr. Leslie Wisner-Lynch, TN Technology Development Corporation  
Dr. Judsen Schneider, Graduate Alliance

## ABOUT LIFE SCIENCE TENNESSEE

Life Science Tennessee is a statewide, non-profit, member organization whose mission is to advance and grow the life sciences industry in Tennessee through advocacy, partnerships and alignment with economic and workforce development.

Members include companies, universities, research institutions, government and economic development groups, and other industry associations involved in discovery and application of life sciences products and related services that improve the health and well-being of people throughout the world. Life Science Tennessee conducts business and economic development activities; advocates on behalf of the industry; educates the public about the benefits of life sciences research and product development; and provides a network for the exchange of ideas, information and opportunities.



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# 2012

## MEMBERSHIP CAMPAIGN



To become a member, visit  
<http://www.lifesciencetn.org/members/application>.

## MEMBERSHIP LEVELS

Company Size	Membership Dues Amount
1-10 employees	\$500
11-50 employees	\$1,500
51-100 employees	\$2,500
101-500 employees	\$3,500
500+ employees	\$5,000

## INDIVIDUAL LEVELS

Student (Graduate Alliance)	\$25
High School Teacher	\$75

## DEFINITIONS AND SPECIAL SITUATIONS:

(1) Membership fees for Venture Capital firms will be equal to the 51-100 employee level.

(2) Membership fees for two-year colleges and vocational schools will be equal to the 51-100 employee level.



## BENEFITS OF MEMBERSHIP

Life Science Tennessee works to foster, develop, support and grow the life sciences in Tennessee. We invite you to become a member, join in our efforts and start realizing the many benefits, including:

- Full year membership for all employees
- BIO Business Solutions® purchasing consortium\* access
- Discounts on meetings and events
- News, event and public policy notifications
- Inclusion in the online Membership Directory
- Access to Membership Directory
- Opportunity to post press releases, job openings, and events on our website

\*The BIO Business Solutions® purchasing program offers special pricing, discounts and other benefits from industry leading suppliers and service providers such as:

- FedEx (15%-35% savings on shipping services)
- VWR (up to 75% off)
- Office Depot (up to 75% off)
- Business Wire (20% discount on all services)

*"This organization is the voice of an industry that includes more than 700 businesses and employs more than 26,000 Tennesseans.*

*Trust me, that doesn't go unnoticed by the Legislature."*

— Beth Harwell, Speaker of Tennessee House of Representatives and recipient of inaugural Tennessee Life Sciences Champion Award.

Pictured with LifeSciTN board chair, Joe Cook Jr.

## 2012 ANNUAL SPONSORSHIP LEVELS

### PREMIUM: \$15,000

*(Valued at \$21,000 plus membership dues included and yearlong promotion)*

Benefits of Premium Annual Sponsorship include:

- Presenting sponsorship recognition for all eight LifeSciTN 2012 planned events
- Membership dues included
- Yearlong exposure through placement of your logo on the homepage of [www.lifesciencetn.org](http://www.lifesciencetn.org)
- Recognition as premium annual sponsor on all printed materials
- Logo/hyperlink presence on all newsletters and email blasts

### SUPPORTING: \$10,000

*(Valued at \$14,000 plus membership dues included)*

Benefits of Supporting Annual Sponsorship include:

- Sponsorship recognition for all eight LifeSciTN 2012 planned events
- Membership dues included
- Yearlong exposure through placement of your logo on the homepage of [www.lifesciencetn.org](http://www.lifesciencetn.org)

### PATRON: \$7,500

*(Valued at \$11,500)*

Benefits of Patron Annual Sponsorship include:

- Top-level sponsorship of Knowledge Exchange San Diego (\$5,000), Knowledge Exchange Huntsville (\$1,500), Bioscience Research Receptions (\$3,000)
- Patron-level sponsorship at Annual Meeting (\$1,000)

### LEGISLATIVE EVENTS: \$3,500

*(Valued at \$4,500)*

Benefits of Legislative Events Annual Sponsorship include:

- \$2,000 level sponsorship of Day on the Hill and \$2,500 level sponsorship Day in D.C.